

PROFILES OF ELECTION OF DIRECTORS

Members are hereby notified that in accordance with the provisions of Section 178 of the Companies Ordinance, 1984 the following persons have filed with the Company, notice of their intention to offer themselves for election as Directors' at the Extraordinary General Meeting of the Company to be held on Wednesday, May 31, 2017 at 10:30 a.m. at the Movenpick Hotel, Karachi (formerly Sheraton Karachi Hotel) at which 10 directors are to be elected:

RAFI BASHEER

Rafi Basheer is a Chartered Accountant and a finance professional. After completing his accountancy training in London, UK, Rafi worked for two years with PricewaterhouseCoopers in Dubai as Assistant Manager in Audit before joining Shell Pakistan in January 2000. At Shell, he has held a variety of roles locally and overseas ranging from Retail Finance Manager Shell Pakistan, Mergers and Acquisitions Finance for Shell Downstream Asia/Pacific, Global Governance, Asia Pacific Regional Finance Manager, Finance Director for Shell Pakistan Limited, and most recently Global Finance Managers for Shell's Bitumen and Sulphur businesses. He is currently based in Singapore in the role of Global Planning & Appraisal Manager for Shell's Retail, Lubricants, Aviation and Specialties businesses.

FARROKH K CAPTAIN

Farrokh Captain received both his Bachelors and Master degrees from the Massachusetts Institute of Technology where he was a member of the class of 1966. After completing his education, he joined Arthur D. Little, a major management consulting company in the USA, and then went on to establish their practice in Pakistan. Since 1978 he has lead a major US-Pakistan joint venture chemical manufacturing business in Pakistan, Captain-PQ Chemical Industries Limited.

He is President of the Board of the American Business Council. He now devotes much of his time in the field of social work. He is Chairman of The i-Care Foundation, Pakistan's first Donor Advised Fund, a Trustee of the Layton Rahmatulla Benevolent Trust, and has served 10 years as Chairman of the Pakistan Human Development Fund. He is currently serving his eighth three-year term as Director of Shell Pakistan Limited.

MAZHAR UD DEEN

Mazhar-Ud-Deen began his journey at Shell in Karachi, Pakistan in 1995 in Public Affairs, after completing his MBA.

Since then, Mazhar's 22-year career at Shell has comprised several roles across businesses in Pakistan, Middle East and Singapore. Mazhar has held local, regional and global roles in Sales and Marketing in Retail, Global Commercial, Marine Products and Aviation, but it was his passion for the Retail business which led him back to Pakistan in 2012 where he joined as General Manager, Retail – the post that he currently holds. Mazhar also serves on the Board of Directors of Shell Oman.

PARVEZ GHIAS

Parvez Ghias is the Chief Executive Officer at Habib University Foundation (HUF) since January 2017. HUF is a not for profit organization overseeing the operations of Habib University <https://habib.edu.pk>, the first dedicated Liberal Arts and Sciences institution in Pakistan offering interdisciplinary education in Liberal Core having strong linkages with leading universities like Stanford, Berkeley, Michigan and Claremont colleges; and a vocational Institute for Advancing Careers and Talents.

Prior to joining HUF, Parvez Ghias was CEO of Indus Motor Co., Ltd., (Aug'05–Dec'16) a joint venture between the House of Habib, Toyota Motor Corporation and Toyota Tsusho Corporation of Japan, engaged in manufacturing and marketing of Toyota brand automobiles. Indus Motor is Pakistan's market leader in top and bottom line in the automotive industry <http://toyota-indus.com>.

His initiatives in the social development areas have been well recognized at both domestic and international UN level.

Before assuming the CEO position at Indus Motor, Parvez Ghias was Vice President, CFO and Director at Engro Chemical Pakistan Ltd., formerly an Exxon Mobil Corporation affiliate where his career spanned 25 years with various (Controller/Treasurer, IT and HR) assignments in Pakistan, Hong Kong and Canada.

Parvez Ghias is a fellow of the Institute of Chartered Accountants in England and Wales and holds a bachelor's degree in Economics and Statistics.

He serves as non-executive director at Indus Motor and as independent director on the boards of Standard Chartered Bank (Pakistan) Ltd., and Dawood Hercules Corporation. He was twice member of task force commissioned by the Securities and Exchange Commission of Pakistan to revamp the Code of Corporate Governance in 2012 and 2016.

RAHAT HUSSAIN

Rahat (Moon) Hussain is responsible for Shell's upstream commercial activities in the Middle East, North Africa and South Asia based in Dubai. He has extensive experience in the oil and gas sector during a career spanning 30 years with Royal Dutch Shell group of companies. His expertise ranges from upstream exploration and production ventures, through midstream JV operations, to end customer marketing. Prior to his current role in Dubai, Rahat was responsible for Shell's LNG business in Qatar. He has worked in the Netherlands, USA, Oman, UK, Brunei and Pakistan, where he was the commercial manager for Shell's upstream business. He is also a member of Shell's Global Commercial Leadership Team. He is also a Director of the Qatargas4 LNG Venture.

Rahat was born in Pakistan and moved with his family to the UK at an early age. He completed his education as a chartered Mechanical Engineer at the University of Manchester and has since participated in executive education programs at IMD and Harvard. He is married with 3 children and is a keen cyclist.

IMRAN R IBRAHIM

Imran Ibrahim is a graduate from Government College, Lahore, and pursued post graduate studies at the Institute of Business Administration in Karachi. He is an entrepreneur with 40 years of experience in diverse areas of business such as distribution of products for various multinationals as well as cotton ginning and edible oil extraction. He is a Director of PICIC Asset Management Company Limited.

NASSER N S JAFFER

Nasser N S Jaffer holds an Associated Science Diploma programme in Agriculture from University of California. He is the Chairman and CEO of Jaffer Group of Companies. He was Director of Jaffer Brothers (Private) Ltd. from 1969 to 2003, responsible for the chemical and pesticides businesses, as well as the fertilizer and machinery business from time to time.

In 2003 he took over as Chairman and CEO of the company to manage the overall business to ensure growth, profitability and business satisfactory results to the stakeholders.

He is on the boards of other business, philanthropic, social and health associations such as The Kidney Centre and Honorary Secretary Modern Club and Modern Society. He also held office as the Honorary Consul of the Philippines until 2010.

NAZ KHAN

Ms. Naz Khan was the CFO of Engro Corporation Ltd. from May 2012 to November 2016. During this period she was part of the team at Corp that implemented a successful turn-around that created value and resulted in a tripling of the market cap of the company. She was responsible, amongst other areas, for portfolio management of operating companies, strategic capital allocation, project financing, risk assessment, group taxation and investor relations.

- Undertook a restructuring of the debts of the fertilizer company which was over 70% of the conglomerate debt. The company was subsequently listed and has a current market cap of approx. USD 850mn.
- Through the holding company, implemented a portfolio realignment strategy to “prune” non-growth businesses at attractive IRRs and redirect the capital to higher yielding projects/ ventures in the energy vertical such as Thar and LNG terminal, both game changing projects for the country, valued at USD 2bn.
- Planned and executed several capital market transactions valuing over USD 300mn including the listing of the power company, secondary offerings and an Islamic Engro Rupiya. Transactions were innovative with several “firsts”.
- Divestiture of majority shareholding of the foods business to Royal Friesland Campina (RFC) valued at over USD 450mn, the largest FDI transaction in recent times.

Prior to her last role at Engro Corporation she was the CFO of Engro Fertilizers.

Previously, Naz has been involved with the financial markets for over 18 years on the asset management, investment banking and broking sides. She was CEO of KASB Funds from 2005 to August 2010 and earlier has been actively involved in primary as well as secondary markets for both debt and equity securities. She has also held key positions of Executive Director, Head of Money Market and Fixed Income, Head of Investment Advisory Division and Co-Head of Investment Banking Division at KASB Securities Limited, where she led major capital market transactions on the debt and equity side.

Naz has also served on the Boards of Mutual Fund Association of Pakistan (MUFAP), Young Presidents’ Organization (YPO) and several of the Engro company boards, including publicly listed companies, as well as the recent project companies of Thar and LNG.

Naz has served as a member of various task forces and committees, including the Debt committees of the SECP and the KSE and is currently a member of the Investment Committee of Pakistan Human Development Fund (PHDF). She has also worked as a consultant for the Asian Development Bank on Mortgage Backed Securities.

Naz holds a B.A. in Economics from Mount Holyoke College, MA, USA and has attended leadership and management courses at INSEAD, Harvard University and Georgetown University.

JOHN KING CHONG LO

John has over 20 years' experience in the Oil & Gas and Petrochemicals industries and has worked in variety of Downstream positions. As General Manager of Trading & Supply Operations, John is responsible to oversee the supply and distribution of fuels to our customers in the East, as well as to manage the Commercial operations for SIETCO and SITME, including LNG operations for SILS globally.

Prior to this role, John was the General Manager Operations & Technical for Shell Aviation, where he was responsible for the operations of Shell's Global Aviation business and manages the R&D program on aviation fuels and lubricants development.

John holds a bachelor degree in Chemical Engineering from the University of Toronto, Canada and a MBA from the University of Durham, Business School, UK.

John also serves as the development board member of the Durham Business School and runs his own charity "Read-cycling" during his personal time.

KLAAS MANTEL

Klaas joined Shell in the Netherlands in 1995 in the Retail business after completing his Master in Economics degree at the University of Amsterdam and studying in the USA and Japan.

His international Shell career started in the Shell Retail business in the Netherlands and included assignments as Global Promotions Manager & Global Diesel marketing manager at Shell International in London, e-Business manager for Asia Pacific based in Singapore and Regional Retail marketing manager for Africa based in South Africa.

From 2009 to 2011 Klaas was General Manager for the Shell South Africa retail business, with sales of 2.7 bn liters and \$ 270m Convenience Retail sales through a network of approximately 700 service stations and 400 company-owned Convenience stores.

Klaas was also a member of the Shell South Africa Country Coordination Team that coordinates that various Group activities in the country, including reputation and brand management, employment and diversity strategies and government relations and other stakeholder management activities.

In his current role as General Manager Global Convenience Retail & Lubricants he travels extensively across the Shell network of over 44000 service stations in approx. 70 countries to drive performance, innovation, operational excellence and partnership development.

Due to the increased focus on Asia in his portfolio Klaas has recently relocated to Bangkok, Thailand.

USMAN ALI

HAROON RASHID

Haroon Rashid is the Distribution Operations Manager for the Shell Pakistan/India/ Middle East Cluster. He joined Shell Pakistan in 1995 and has had a variety of roles and experiences in several countries. From 1995 to 2000 he worked in Retail in Sales, Non-Fuels Retailing and Network Planning.

In 2001 he took time to complete an MBA from INSEAD after which he rejoined Shell as a Consultant in the Downstream Management Consultancy, London. In 2005 he became the Downstream Competitor Intelligence Manager, also in London, before moving to Singapore in 2008 as the Global Marketing Manager for Aviation. He was GM Supply and Distribution for the Shell Pakistan/India/Middle East cluster from 2011-2013.

He is married and has a son and two daughters. When not working, Haroon likes to spend time with his family, on social projects and playing squash.

BADARUDDIN F VELLANI

Badaruddin F Vellani is an Honours Graduate in Chemical Engineering from the Loughborough University of Technology and is also a Barrister at Law from the Middle Temple (London). He was called to the Bar in 1982 and commenced legal practice in Karachi immediately thereafter.

He is enrolled as an Advocate of the Supreme Court of Pakistan and is the Senior Partner at the law firm, Vellani & Vellani. In addition to his legal practice, he is also member of the Board of Directors in a number of multinational companies engaged in the FMCG, manufacturing, retail and pharmaceutical sectors and is on the Board of several philanthropic organisations and foundations.

FAISAL WAHEED

Faisal Waheed is a finance professional with an MBA in Finance from IBA, Karachi and ACMA from CIMA UK. He has worked in a variety of roles in FMCG and B2B businesses both locally and overseas. He began his career as a Management Trainee with Unilever Pakistan in 1999.

Later he was seconded to a regional finance role in Unilever Europe based out of the UK, followed by a stint at Unilever Head Office, London in the Finance information management space. In 2010 he joined Engro where he progressed to the role of Chief Financial Officer of Engro EXIMP (Pvt.) Limited in 2011.